

Key Facts Statement - Step-Up (Company)

About us

AL FUTTAIM FINANCE PV JSC (AFF) is an integral part of Al-Futtaim Group with a proven track record of supporting customers in the UAE. Our greatest strength is the ability to provide solutions for our customers' mobility needs utilizing our extensive network of partnering banks and our own plethora of trusted automotive brands.

Product Features

Benefits

- The Step-Up Loan provides customers with lower monthly installments during the initial financing period, followed by gradually increased installments in the subsequent period
- Instead of paying the full vehicle price upfront, customers can spread the cost over time, making it more affordable.
- Unlike leases, auto loans do not impose mileage restrictions, offering more freedom in vehicle use.
- Auto loan allows the customer to own the vehicle after the loan is fully repaid.

Key Obligations

Customer	AFF
The information in written or electronic format, supplied by the customer in connection with the finance documents, at the time it was supplied or at the date it was stated to be given, complete, true & accurate in all material respects.	Ensure confidentiality of customer data
Pay Installments on time to avoid any collection effort.	Will not charge interest on interest (in case of default)
Financed vehicle is maintained in good condition.	Comply with all applicable laws and regulations, including the applicable regulations and requirements of the Central Bank of the UAE.
	May submit the Customer's financing and payment information to Al Etihad Credit Bureau (AECB) in accordance with applicable laws and regulatory requirements.
	Interest rate is fixed throughout the tenor of the Step-Up Loan

Illustration:

For the purposes of this Key Facts Statement, "EMI" refers to the Instalment Amount payable under the Finance Agreement.

Vehicle Value: AED 100,000

Down Payment: 10%

Loan Amount: AED 90,000

Flat Interest Rate: 4.99%*

Effective Interest Rate: 9.28% p.a

Loan Tenor 1: 1 years ; **Loan Tenor 2:** 3 years

Initial Monthly Instalment: AED 1,167.48

Subsequent Step-Up Monthly Instalment:

AED 2,334.95

(as per the Repayment Schedule agreed at inception)

* The interest rate above is only for illustrative purposes and the actual rate applied may vary.

General terms and conditions

The customer must ensure depositing payments on or before due date to avoid any late payment charges that will be applied based on amortization schedule handed to the customer.

The customer must ensure timely payments on or before due date, as late payment of installments:

- will lead to a levy of late payment charges
- may reflect negatively on the credit profile of the customer.

Warnings:

- If the Customer settles the Loan prior to maturity, an Early Repayment Fee may be payable in accordance with the Finance Agreement, Terms & Conditions and applicable . If Customer does not meet the repayments/payments on loan/financing, the account will go into arrears. This may affect the Customer's credit rating, which may limit Customer's ability to access financing in the future.
- The Customer must ensure timely payments on or before the due date, as late payment of installments:
 - will lead to a levy of late payment charges
 - may reflect negatively on the credit profile of the Customer.

Below fees will be applicable in case of non-payment or delayed payment of a due monthly installment.

Unpaid Direct Debit instruction fee OR Returned cheque fee OR Charge Decline	AED 50
Penal interest rate %	2% of the delayed amount, Min AED 50 & Max AED 200

Note: All charges are exclusive of VAT. VAT applicable as per UAE VAT Law issued by the Federal Tax Authorities

Interest per annum will be charged as per the interest rate mentioned in the Finance Agreement. Any increase in Instalment Amounts under the Step-Up repayment structure does not constitute an increase in the Interest Rate and does not result in interest being charged on interest.

Monthly interest is calculated as per the formula below:

Interest component of monthly Installment = (Principal outstanding * Effective interest rate * Number of Days/365)

Schedule of fees and charges

Sr. No.	Charge Type	Step-Up Loan Product (below amounts are exclusive VAT) *
1	Processing fee	1% of loan amount
2	Late Payment Charges	AED 300
3	Pre-Payment Fee / Early termination penalty / Early settlement fee	1% of Outstanding (Principal amount plus outstanding Interest)
4	Advance payment of installment fee	1% of advance payment
5	Liability letter / No liability letter	AED 60
6	EMI schedule letter fee	Free
7	Mortgage release letter fee	Free
8	No Objection Certificate (NOC) to RTA issuance fees	Free
9	DDA activation fee	Free
10	DDA declined / return fee	AED 100 for each DDA declined/returns
11	Change of DDA	AED 100
12	Mortgage upload & removal fee	AED 100 per vehicle upload & AED 100 per vehicle removal
13	Loan Restructuring / Rescheduling Fee	250 AED

*The above table includes only the key fees and charges. Please refer to the website for a complete schedule of fees and charges

Customer's Right to Review the Finance Documents

The customer is entitled to review the Finance Documents before entering into the Finance Agreement and to obtain a copy of the executed Finance Documents at any time after execution.

- Unless the Customer validly waives the cooling-off period in accordance with applicable law, the customer has **five (5)** complete Business Days after signing the Finance Agreement to withdraw from the Finance Agreement.

- If the Customer exercises the cooling-off right within that period, AFF will refund any fees paid, less any reasonable direct costs already incurred by AFF, where permitted by applicable law.

☐ The Customer hereby requests AFF to waive the cooling-off period.

- By requesting the waiver and signing the Finance Agreement, the Customer acknowledges that the Finance Agreement shall become effective immediately.

Loan Service Letters (including Liability, No Liability, and other customer letters) can be requested via Customer Service (800 23562), email at AFF.customerservice@alfuttaim.com, or through the [AL-FUTTAIM FINANCE - Al-Futtaim](#).

AFF reserves the right to make permissible changes (changes explicitly allowed by the existing regulations) to the terms & conditions & fees and charges at a later date. Customer will be informed 60 days prior to implementing any permissible change in terms and conditions. The customer should read and acknowledge the Financing Contract (Finance Agreement and Terms & Conditions) in order to complete the process of vehicle delivery.

Contact us For enquiries & complaints: 80023562 - Email ID: AFF.customerservice@alfuttaim.com - Website: [AL-FUTTAIM FINANCE - Al-Futtaim](#)

Application Number	Signature	Signature
\$	Customer \$	Co Customer \$ Guarantor \$
	for and on behalf of \$	for and on behalf of \$