

Key Facts Statement –Step-Up Loan

About us

AL FUTTAIM FINANCE PV JSC (AFF) (AFF) is an integral part of Al-Futtaim Group with a proven track record of supporting customers in the UAE. Our greatest strength is the ability to provide solutions for our customers' mobility needs utilizing our extensive network of partnering banks and our own plethora of trusted automotive brands.

Product Features

Benefits

- The Step-Up Loan provides customers with lower monthly installments during the initial financing period, followed by gradually increased installments in the subsequent period
- Instead of paying the full vehicle price upfront, customers can spread the cost over time, making it more affordable.
- Unlike leases, retail auto loans do not impose mileage restrictions, offering more freedom in vehicle use.
- A retail auto loan allows the customer to own the vehicle after the loan is fully repaid.

Illustration:

For the purposes of this Key Facts Statement, "EMI" refers to the Instalment Amount payable under the Finance Agreement. **Vehicle Value:** AED 100,000

Down Payment: AED 20,000

Loan Amount: AED 80,000

Flat Interest Rate: 3.5%*

Effective Interest Rate: 6.54-% p.a

Loan Tenor 1: 3 years ; **Loan Tenor 2:** 2 years

Initial Monthly Instalment: AED 1,305.63 ;
Subsequent Step-Up Monthly Instalment: AED 2023.72 (as per the Repayment Schedule agreed at inception)

* The interest rate above is only for illustrative purposes and the actual rate applied may vary.

Key Obligations

Customer	AFF
The information in written or electronic format, supplied by the customer in connection with the finance documents, at the time it was supplied or at the date it was stated to be given, complete, true & accurate in all material respects.	Ensure confidentiality of customer data
Pay Installments on time to avoid any collection effort.	Will not charge interest on interest (in case of default)
Financed vehicle is maintained in good condition.	Abide by all Central Bank of UAE's regulations.
	Will submit Customer's payment data to Etihad Credit Bureau. For the purpose of Debt Burden Ratio (DBR) calculation, the highest applicable Instalment Amount during the Tenure will be used.-
	Interest rate is fixed throughout the tenor of the Step-Up Loan

General terms and conditions

The customer must ensure depositing payments on or before due date to avoid any late payment charges that will be applied based on amortization schedule handed to the customer.

The customer must ensure timely payments on or before due date, as late payment of installments:

- will lead to a levy of late payment charges
- may reflect negatively on the credit profile of the customer.

Warnings:

- If the Customer settles the Loan prior to maturity, an Early Repayment Fee may be payable in accordance with the Finance Agreement and Terms & Conditions.
- If Customer does not meet the repayments/payments on loan/financing, the account will go into arrears. This may affect the Customer's credit rating, which may limit Customer's ability to access financing in the future.
- The Customer must ensure timely payments on or before the due date, as late payment of installments:
 - will lead to a levy of late payment charges
 - may reflect negatively on the credit profile of the Customer.

Below fees will be applicable in case of non-payment or delayed payment of a due monthly installment.

▪ Unpaid Direct Debit instruction fee OR Returned cheque fee OR Charge Decline	AED 50
▪ Penal interest rate %	2% of the delayed amount, Min AED 50 & Max AED 200

Note: All charges are exclusive of VAT. VAT applicable as per UAE VAT Law issued by the Federal Tax Authorities

Interest per annum will be charged as per the interest rate mentioned in the Finance Agreement.

Any increase in Instalment Amounts under the Step-Up repayment structure does not constitute an increase in the Interest Rate and does not result in interest being charged on interest.

Monthly interest is calculated as per the formula below:

Interest component of monthly Installment = (Principal outstanding * Effective interest rate * Number of Days/365)

Schedule of fees and charges

Sr. No.	Charge Type	Auto Loan Product (below amounts are exclusive VAT) *
1	Processing fee	1% of loan amount Minimum of AED 500 Maximum of AED 2,500
2	Early settlement fee* *Not Applicable for employees of Ministry of Defense	1% of Outstanding (Principal amount plus outstanding Interest) E.g.: For Total outstanding of AED 15000, Early Settlement will be calculated as 1% of: 15000 (AED 150)
3	Delayed payment penal interest	Late Payment Penalty = 2% of delayed amount Min AED 50 and Max AED 500
4	Change of due date on standing instruction fee	AED 25
5	Advance payment of installment fee	1% of advance payment
6	Liability letter issuance fees (to Banks)	AED 60
7	Cancellation fees	AED 100
8	Loan rescheduling fees	AED 250
9	Instalment Deferment fee	AED 100
10	EMI schedule letter fee	Free
11	Mortgage release letter fee	Free
12	No Objection Certificate (NOC) to RTA issuance fees	Free
13	DDA activation fee	Free
14	DDA declined / return fee	AED 100 for each DDA declined / returns
15	Change of DDA	AED 100
16	Mortgage upload fee* *Not applicable to vehicles registered in Abu Dhabi and Northern Emirates	AED 100 per vehicle
17	Mortgage release fee* *Not applicable to vehicles registered in Abu Dhabi and Northern Emirates	AED 100 per vehicle

Customer's Right to Review the Contract

The customer is entitled to review the financing contract before entering into it and obtain a copy of the contract at any time after entering into said contract

- The customer has **five** complete business days (cooling off period) post credit approval to accept/refuse the loan terms. By the sixth business day, the customer must decide to choose to reject or negotiate an amendment to the terms.
- The customer has **5** complete business days (cooling off period) **after** signing the agreement to accept/refuse the terms and conditions. By the 6th business day, the customer must decide to choose to reject or negotiate an amendment to the contract, otherwise the contract may be in force in accordance with its terms and conditions.
 - If the customer decides not to proceed with the Financial Product within the above period, AFF will refund any related Fees net of any reasonable and direct costs already incurred

☐ I hereby authorize AFF to waive off cooling off period

(Upon authorizing the waiver and after signing the contract, Customer to oblige with all the terms and conditions with immediate effect).

AFF reserves the right to make permissible changes (changes explicitly allowed by the existing regulations) to the terms & conditions & fees and charges at a later date. Customer will be informed 60 days prior to implementing any permissible change in terms and conditions. The customer should read and acknowledge the Financing Contract (Finance Agreement and Terms & Conditions) in order to complete the process of vehicle delivery.

Contact us For enquiries & complaints: 80023562 - Email ID: AFF.customerservice@alfuttaim.com - Website: www.alfuttaim.com

Application Number	Signature	Signature
\$	Customer \$	Co Customer \$ Guarantor \$
	for and on behalf of \$	for and on behalf of \$